ALWAYS > LEARNING

LEXICON'S PROVEN DEVICE MANAGEMENT SOLUTION FOR UNINTERRUPTED LEARNING

WHAT OUR CUSTOMERS SAY...

The AlwaysLearning program has been a fantastic addition to what we do. Especially going one-to-one, it can be a big challenge when students' devices either aren't charged or need repair, or they forget it at home. When a student needs a repair, that pool of AlwaysLearning devices enables them to grab a device and keep going right back to class and learning continues.

The number one thing is hardware and most of the bigger name vendors are going to provide you with a decent product. But really, once you start implementing a one-to-one program, you learn quickly that the service and support is really the most important piece of the puzzle.

Lexicon is more than a trusted partner. We value the relationship because they go above and beyond for our schools. They allow our teachers and students to teach and learn seamlessly. We can rely on Lexicon to be there when needed and to add value to our support and service mission.

> JIM FARMER, CTO Fayette County Public Schools, Georgia

Lexicon is an essential partner in our district's plan for device maintenance and repair. They have consistently provided a very high level of satisfaction and have helped to make our "hot swap" plan (to keep student and staff always with a working device) a reality. Lexicon has been a long-term partner for Henry, and they have delivered for us for many years. I am happy to provide an enthusiastic recommendation for Lexicon.

> BRIAN BLANTON, CIO Henry County Public Schools, Georgia



WHAT OUR CUSTOMERS SAY...

"We're a small team and I was looking for a one stop-shop to help take the burden off us managing student devices. I was introduced to Lexicon and I thought, This is too perfect.' It fell exactly into my vision for device management.

My experience with Lexicon has been great--the professionalism is what sells it. It's like Lexicon has already thought of everything. They just make everything so easy. No matter what we throw at them, it's never been too much. Every question we have, they have an answer, or they find an answer. And they bring ideas to the table, which is what I like. We were going step-by-step toward 1:1 and then, with COVID, we just had to go all in. It's provided so much relief that we can turn deployment and device management over to them. Lexicon lifted the burden and gave us the gift of time and support. They come out every week to pick up devices and even that is a huge benefit for us and saves us so much time."

BERNADETTE PETERSON, Assistant Director, IT Asset Management Atlanta Public Schools, Georgia

Lexicon continues to be an outstanding partner for Clayton County Public Schools. The "Always Learning" solution truly lives up to its name and **enables our teachers and students to focus on instruction** and not on technical issues. **Lexicon has become a critical extension to the Clayton County Public Schools** Department of Technology and an invaluable resource for our district.

WESLEY WATKINS, Director of Technical Operations Clayton County Public Schools, Georgia

We're stretched thin with teacher computers, the network, and more. Having AlwaysLearning frees up our time so we can actually do our jobs. We're not bogged down with repairs. Lexicon as a company literally oozes customer service. I've never seen it's match. The Lexicon team is always--always--available to us. We can call or email with any question and it's always immediately addressed. The thing I like is that it's a happy response. The whole culture is very much, "We'll take care of it." It truly is white-glove service.

> MIKE ROBBINS, Director of Technology Heard County Public Schools, Georgia

Without Lexicon, we'd have to try and anticipate the volume of repairs and how many parts and spares to keep on hand. First of all, there's no way we can know all of that. Second, we don't have the room to keep parts on hand even if we could make a guess, and third, **the repair time with Lexicon is super quick**. Everything about the process from start to finish is thought through to make things as simple and easy as possible for us on this end. That's what we appreciate about it. **"Why would you not use Lexicon??"** The ease of service is amazing. We use our media specialists to check damaged Chromebooks out and repaired ones in. Lexicon gives us everything we need - we put the repair in the system and we have the boxes, the shipping labels... they even provided the tape. **It literally couldn't be any easier.**

TIFFANY MIXON, Technology Specialist Heard County Public Schools, Georgia